

## Apex Equipment

Apex Equipment is a Florida based family business. Our company is one step solution for all trucks related problem. We provide all kinds of trucks like roll-off trucks, boom trucks, knuckle boom trucks, crane trucks, used containers, refuse trucks, garbage trucks, trash trucks, and debris trucks. We are in these field from past 10 years and severed many customers and had built a long term relationship with every customer. We also provide the services and maintenance for goods. Our motto is to provide best parts al lowest price to our customers. We carry all manufacturers including Volvo, Mack, International, Kenworth, Peterbilt, GMC, Freightliner, Ford, Sterling, Western Star and Autocar. If you are unable to locate any unit then please inform us, we will please to help you.

We also have a flexible financial plan. We also provide you the first time and start-up and tougher credit plans are available. We don't think as a retailer we think as a customer. Which help us to build a strong relation with our customers. And that's our key of success. We are having all kinds of accessories for your vehicles, and that to in a minimum rate. We believe in providing best parts at the minimum rate. So, our customer will be satisfied with our services.

Now, you must be thinking there are so many other companies in the market then why to choose APEX EQUIPMENT?

The simple reason is, there is following factors on which products sales and purchase depends.

- Availability
- Reputation
- Customer Services
- Vision
- Inventory

**Availability:** We are having each and every kind of trucks. You don't have to consider any other shop to buy. Our warehouse is full of trucks. We need minimum time to assemble a truck and deliver it to you. Thus, what you need is all to save your precious time and that's we delivering you. Saved time is equals to more profit for you. Irrespective of trucks we also provide all accessories need in your truck. So, now with a truck you can purchase all it accessories from one shop. No need to go for other. All things at a single door step. So, no more headache for you while going to purchase a truck. We also deal in sale-or-purchase used trucks and that to provide a

best deal for our customer. Which will you get only from this shop. Thus, why to go another market, when you will get all the things at a single place?

**Reputation:** We are the biggest sealer in the country and provide all parts and trucks at a minimum cost that you will never get from other shop. We also request you, if don't get a part or accessories from any other source then please inform us, we will help you to find out that part. We are honored to say this that no other company delivers the quality we are delivering from past 10 years. The experience helped us a lot in understanding customer's demands. And once you create an understanding with customers demand you will be able deliver the products that customer wants to purchase but not what you want to sale. And that's what we call a key of success, i.e. to build a relation with customer. We consider our customers first every things comes later. We provide best parts, best services and that to with a flexible finance plan. That's helps us building a reputation in market. And which is the biggest thing to achieve and which we had already achieved.

**Customer Service:** We know that technology changes every day and that brings changes in our customer demands. We provide all the latest technology parts to the customer to satisfy their needs. We think as a customer's not as a sealer that helps us detecting the actual customers' needs. And thus we are able to deliver the best service that is available in the market. And what a customer wants. We also satisfied are all roll-off and crane customer before and after the sale of products. We also provide a door step facility just to satisfy customer demand and make them visit us every time. We had added many a customer into our list from past 10 years and this is possible just because of the relation we built with our customer. We are improving our services every day. We know we are not perfect so we have to learn every day to maintain a long term relationship with our customers. We also provide a flexible financial schema to build a relation with our customer. We know that you can purchase a truck form any where but you can't purchase a relationship from any other shop. This is the best thing we are delivering and that provides a edge over other in the market.

**Vision:** Our philosophy has always been to focus on customer satisfaction and unmitigated integrity. When a customer is satisfied, he/she will prefer our services every time. And from past 10 year, our all the customer has called again and again for their truck related solution. And most of them also referred us to other people just because of our flexible plans and customer services. We believe in satisfying customers not our pockets. Our vision is to think as a customer not as a retailer. That's helps us in delivering best services. Our aim is not to just sale a truck and forgot the customer but is to develop a long term relation with our customers.

**Inventory:** Apex Equipment is nationally known for having the finest used roll-off trucks, boom trucks and knuckle boom cranes in the industry. We cultivate first-rate partnerships with some of the best roll-off and crane sources in the country. Every single roller that we grab is checked by 210 POINT INSPECTION before we sale it. In this 210 point inspection we check all the quality of products and decide whether it is able to hit the road or not. When you buy roll-off or crane trucks form APEX EQUIPMENTS, we know that as a buyer you will chose a best product as we chose before purchasing any part or product.